

The logo for subsea 7, featuring the word "subsea" in a dark blue, lowercase sans-serif font, followed by the number "7" in a red, lowercase sans-serif font. The background of the slide is a deep blue, textured image of water with light reflecting off the surface.

subsea 7

**Earnings Presentation
Fourth Quarter and Full Year 2012**

***March 14, 2013
12:00 noon UK time***

Forward-looking statements

Certain statements made in this announcement may include “forward-looking statements”. These statements may be identified by the use of words like “anticipate”, “believe”, “estimate”, “expect”, “intend”, “may”, “plan”, “forecast”, “project”, “will”, “should”, “seek” and similar expressions. The forward-looking statements reflect our current views and assumptions and are subject to risks and uncertainties. The principal risks and uncertainties which could impact the Company and the factors affecting the business results are outlined in the “Risk factors” section in the Company’s Annual Report and Consolidated Financial Statements. These factors, and others which are discussed in our public filings, are among those that may cause actual and future results and tends to differ materially from our forward-looking statements: actions by regulatory authorities or other third parties; our ability to recover costs on significant projects; the general economic conditions and competition in the markets and businesses in which we operate; our relationship with significant clients; the outcome of legal and administrative proceedings or governmental enquiries; uncertainties inherent in operating internationally; the timely delivery of ships on order and the timely completion of ship conversion programmes; the impact of laws and regulations; and operating hazards, including spills and environmental damage. Many of these factors are beyond our ability to control or predict. Given these factors, you should not place undue reliance on the forward-looking statements.

2012: a year of significant achievement

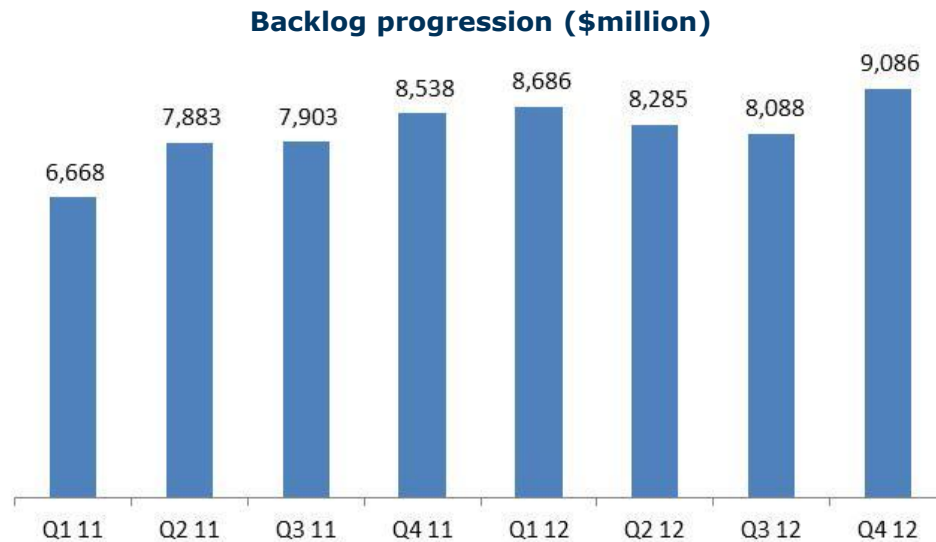
- Delivered strong results in-line with expectations
 - 20% growth in revenue, 16% growth in Adjusted EBITDA*
- Built record backlog while maintaining discipline when tendering
- Successfully completed integration plan post-Combination
- Broadened and deepened engineering and project management expertise
- Strengthened further our local presence in targeted markets
- Significant progress with fleet enhancement
- Record distributions to shareholders

* Compares twelve months ended 31 Dec 2012 with twelve months ended 31 Dec 2011

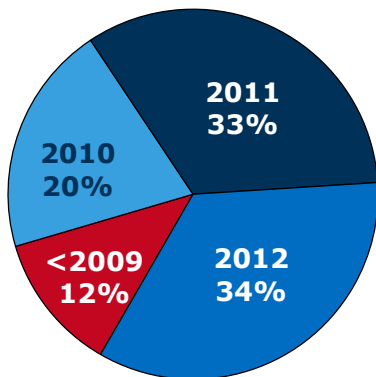
Delivered solid Q4 2012 results

- Solid results reflect:
 - High activity levels in North and Norwegian Seas; albeit mitigated by
 - execution of lower margin contracts awarded in previous years
 - lower NSC vessel utilisation (88% in Q4 2012 vs 91% in Q4 2011)
 - Strong project execution and several projects in close out phase in West Africa
 - Good performance in Asia and successful campaign by the JV-owned *Sapura 3000* deployed in Mexico
 - Corporate segment benefitted from high activity levels in renewables by Seaway Heavy Lifting JV
 - Increased project-life loss of approximately \$52 million on Guara Lula in Brazil
 - Worldwide vessel utilisation at 82%

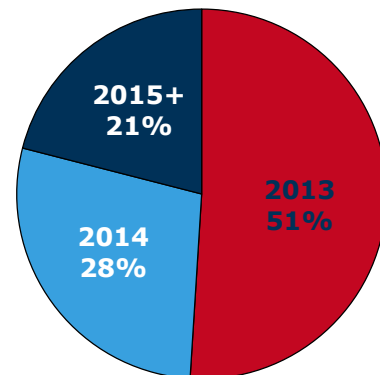
Focused on building quality backlog



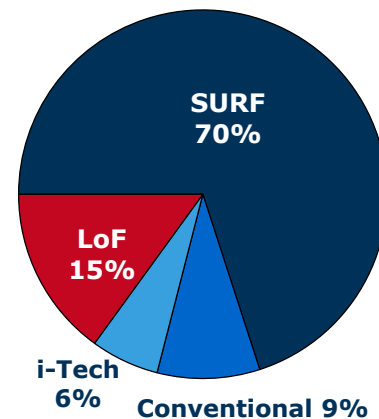
Backlog by Award Date



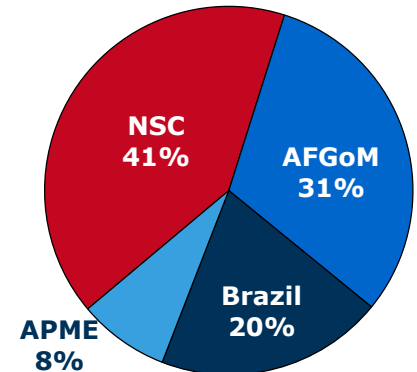
Backlog by Execution Date



Backlog by Service Capability



Backlog by Segment



Momentum in orders has continued into Q1 2013

- Western Isles contract for Dana Petroleum - \$300 million
- Mexico contract for Pemex - \$140 million
- Ehra North contract for Exxon – value not disclosed
- Oseberg Delta contract for Statoil - \$160 million
- Montrose contract for Talisman - \$285 million
- Aasta Hansen contract for Statoil - \$380 million
- *Seven Seas* contracts for Petrobras – in excess of \$300 million

Note: \$135 million Shell Fram contract was awarded then cancelled during Q1

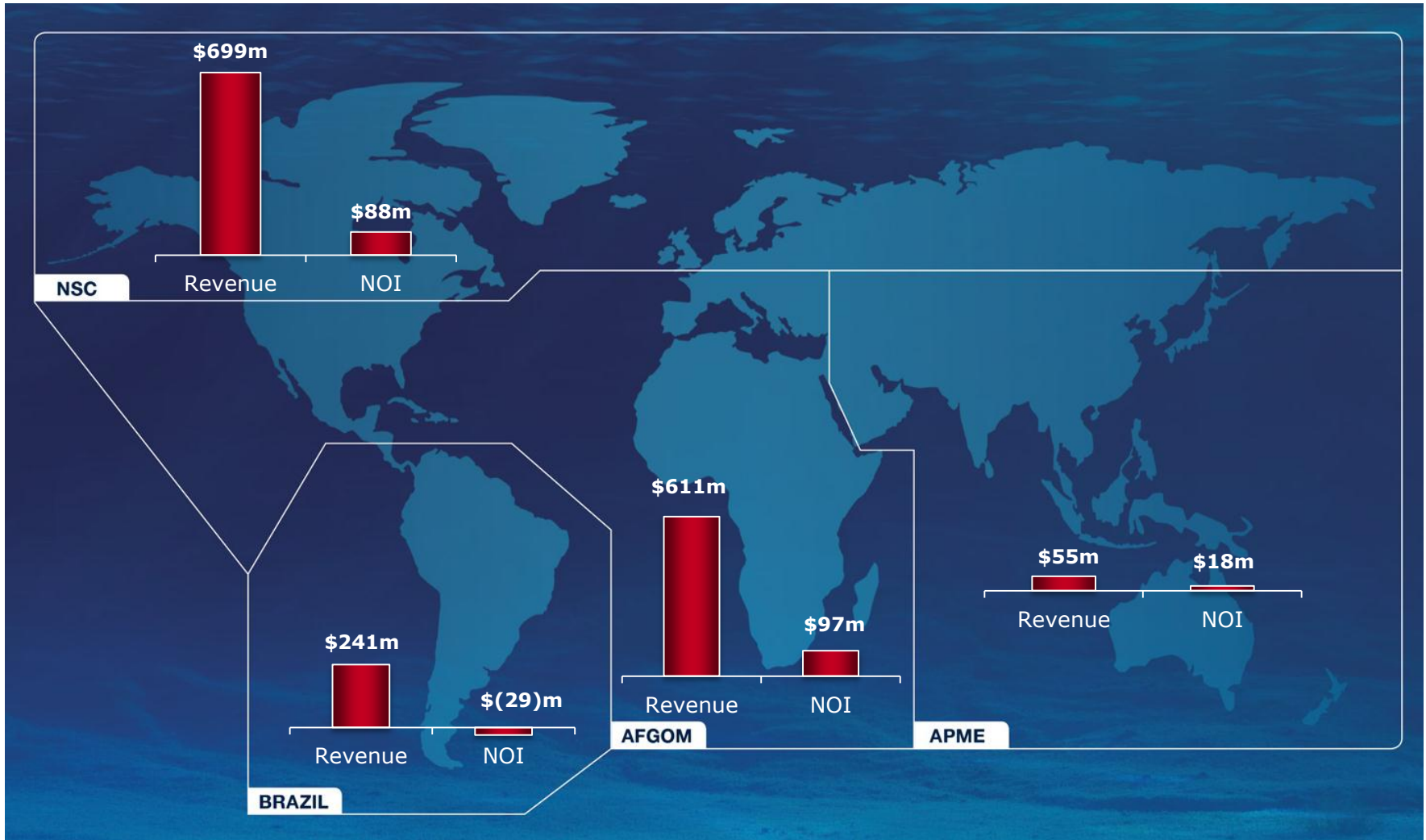
Income statement – key highlights

In \$ millions, unless indicated	Three months Ended		Twelve months ended	Thirteen months ended
	31.Dec.12 Unaudited	31.Dec.11 Unaudited	31.Dec.12 Audited	31.Dec.11 Audited
Revenue	1,611	1,417	6,297	5,477
Net operating income	180	137	808	641
Gain on disposal of NKT Flexibles	-	-	244	-
Net income before taxes	171	126	1,069	627
Taxation	(22)	(19)	(222)	(176)
Net income	149	107	847	451
Adjusted EBITDA ¹	270	227	1,139	1,003
Adjusted EBITDA margin	16.8%	16.0%	18.1%	18.3%
<i>Per share data (diluted)</i>				
Diluted earnings per share	\$0.38	\$0.27	\$2.23	\$1.21
Adjusted diluted earnings per share ²	\$0.38	\$0.27	\$1.59	\$1.21
Weighted average number of common shares	394.5m	379.1m	380.2m	366.3m

¹ Adjusted EBITDA defined in Appendix

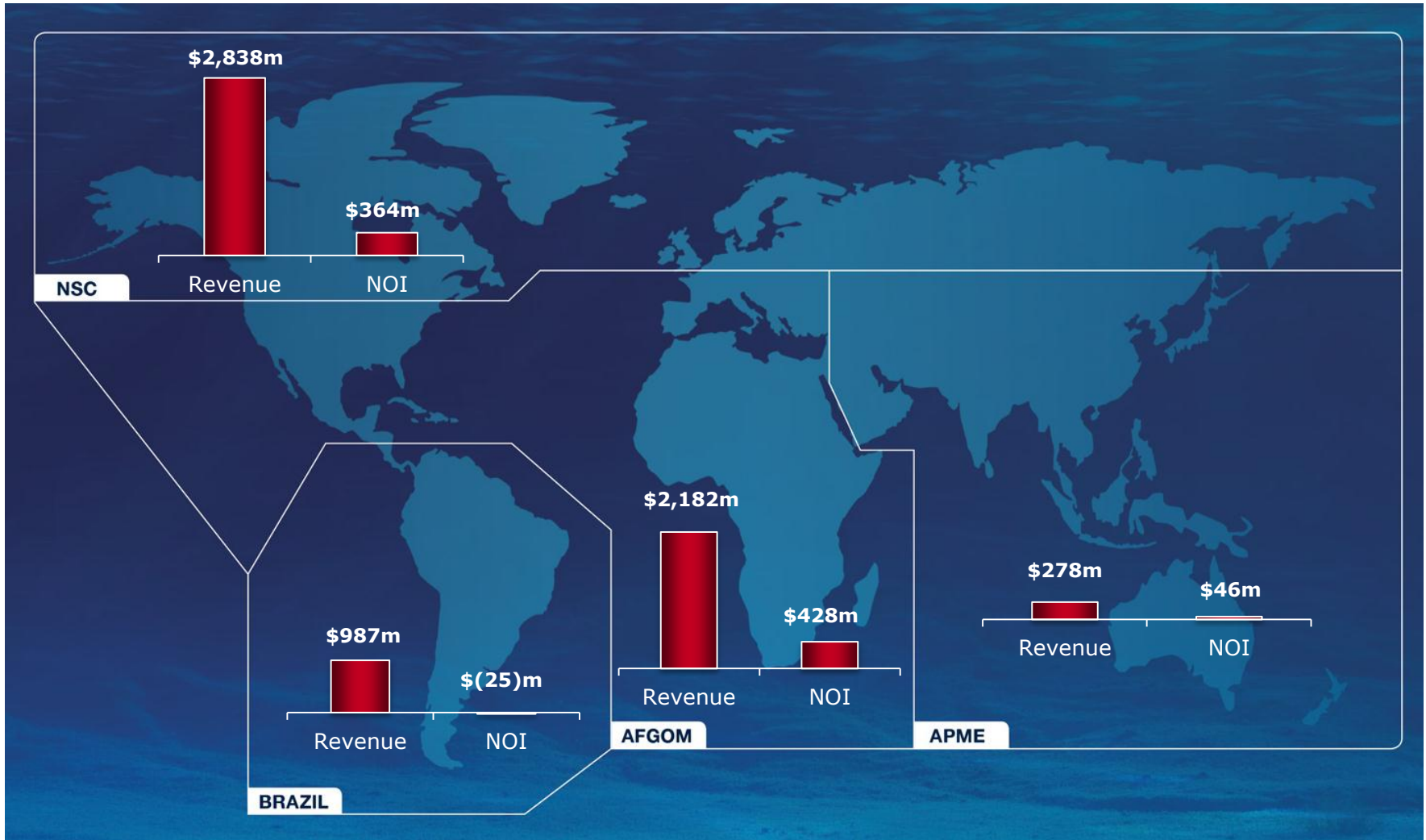
² Adjusted diluted earnings per share excludes the gain on disposal of NKT Flexibles

Territory performance – Q4 2012



Note: excludes contribution from Corporate segment

Territory performance – FY 2012



Note: excludes contribution from Corporate segment

Income statement – supplementary details

	Twelve months ended	Thirteen months ended
In \$ millions	31.Dec.12 Audited	31.Dec.11 Audited
Administrative expenses	(373)	(410)
Share of results of associates and joint ventures	86	104
Net operating income	808	641
Finance costs net of finance income	(29)	(20)
Gain on disposal of subsidiary	244	-
Gain on distribution	6	-
Other gains and losses	40	7
Net income before taxes	1,069	627
Taxation	(222)	(176)
Non-controlling interests	(17)	(27)
Net income after non-controlling interests	830	424

Overview of Full Year 2012 cash flow

- Net cash generated from operating activities: \$515m
 - increase in net operating assets: \$356m
- Net cashflow used in investing activities: \$354m
 - capital expenditure of \$713m: *Seven Borealis, Seven Inagha, Seven Waves*
 - net proceeds on disposal of NKT Flexibles: \$344m
- Net cashflow from financing activities: \$258m
 - convertible bond issuance: \$699m
 - share buyback: \$200m
 - dividends paid: \$199m
- Year-end cash and cash equivalents of \$1,288m

2013 financial guidance

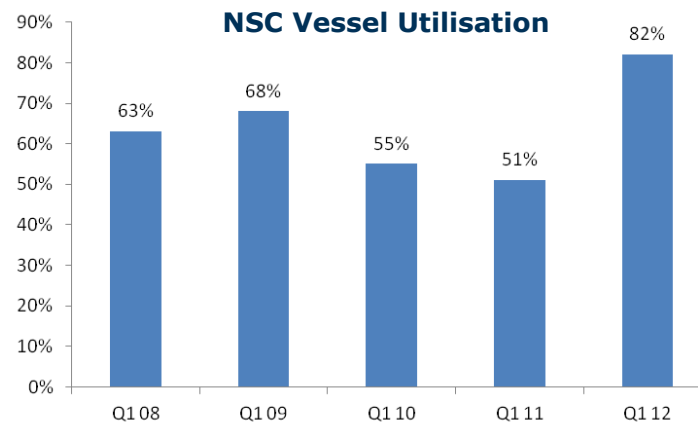
- We expect both revenue and EBITDA to show some progress
- Other net income related guidance
 - administrative expenses: \$350-370 million
 - share of net income in associates and JVs: \$85-95 million
 - financing costs (net): \$45-50 million
 - depreciation and amortisation expense: \$380-400 million
 - underlying effective tax rate: 32%-34%
- Capex: \$750-850 million comprising
 - \$425-475 million operating capex
 - \$325-375 million committed to the construction or acquisition of vessels:
 - *Seven Waves, Seven Sisters, Seven Falcon*, new build Dive Support Vessel

Outlook for the sector in 2013

- We expect levels of tendering to remain strong with improved pricing, and we are positive about medium-term and long-term market prospects
- As previously highlighted, we expect the outlook in 2013 to be tempered by:
 - delays in project awards in 2012 which have deferred the execution of some projects beyond 2013
 - supply chain bottlenecks impacting costs and timing of certain projects in the sector
 - Q1 and Q4 vessel utilisation in the North and Norwegian Seas more in line with historical levels

2013 outlook by Territory

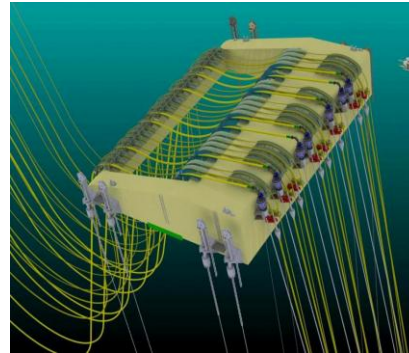
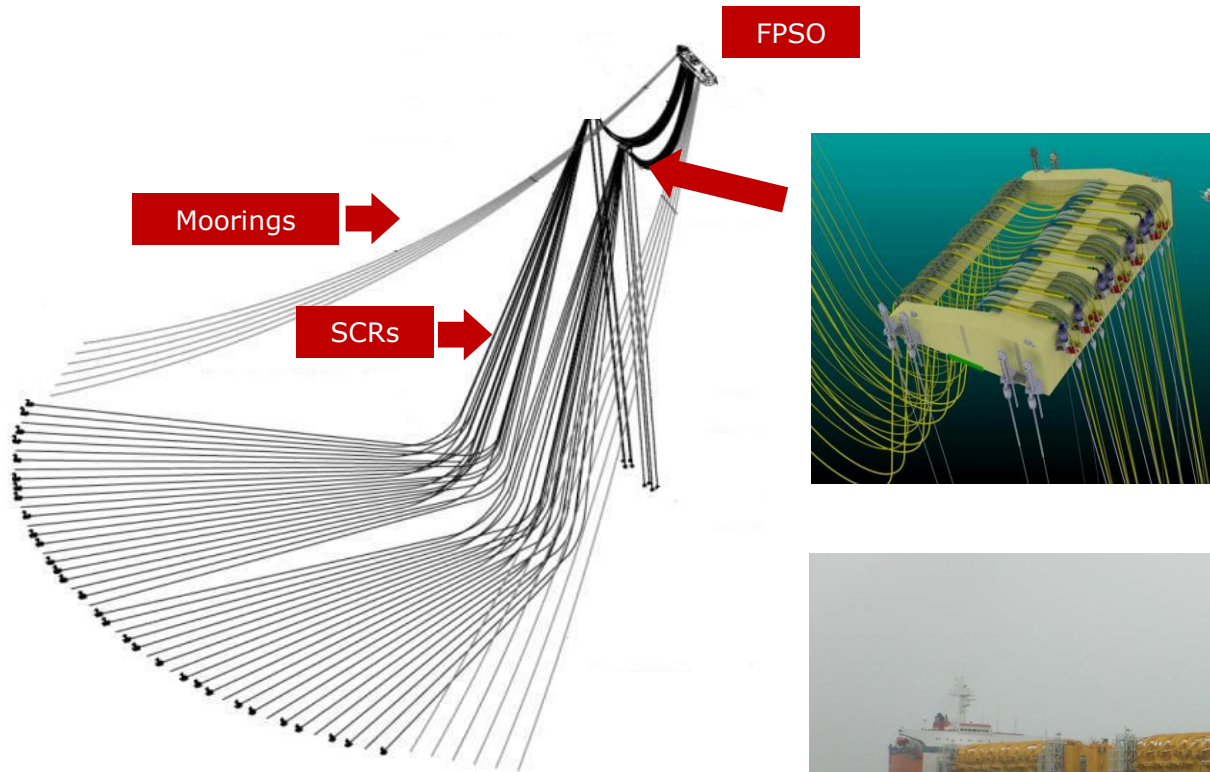
- NSC: we expect levels of tendering to remain high with improved pricing, however
 - for backlog built late in 2012 we expect offshore activity largely after 2013
 - we expect certain supply chain bottlenecks to lead to the deferral into 2014 of the operational phase of some projects in the industry
 - we expect the *Seven Oceans*, one of the two pipelaying vessels active in the Territory in 2012, to transfer to Brazil in 2013 for operations on the Guara Lula project
 - Q1 results are expected to be impacted by high levels of planned dry-docking and vessel maintenance compared to Q1 2012 which had unusually high vessel utilisation



2013 outlook by Territory (continued)

- AFGOM: we expect levels of tendering to remain high with improved pricing, however
 - we expect West Africa to experience a period of lower offshore activity as operations on contracts awarded in 2012 and early 2013 start in 2014 and beyond
- APME: we expect a gradual improvement in activity with
 - SapuraAcergy JV active in the offshore phase of Gumusut in Malaysia
 - both Gorgon projects in Australia moving into offshore phase
- Brazil: we expect PLSV awards (both new-builds and renewals) to be made to the industry. Uncertainty remains on timing of awards by Petrobras for rigid pipe solutions on pre-salt developments.
 - Guara Lula project is expected to be substantially completed by year-end
 - Q1 results are expected to be impacted by planned dry-docking

Buoy Supported Riser schematic; Guara Lula buoy in transit



Fleet upgrade programme since Jan 2011

- *Seven Borealis* active on CLOV, *Seven Viking* on long term Statoil contract
- *Seven Waves* joining fleet in 2014, new DSV joining fleet in 2015

SURF	Conventional	Life-of-Field	Divest / Release	
 <p>Seven Borealis</p>	 <p>Acergy Antares</p>	 <p>Seven Viking</p>	 <p>Toisa Polaris</p>	 <p>Acergy Harrier</p>
 <p>Seven Waves</p>	<p>Hook up</p>	 <p>Havila Subsea</p>	 <p>Kommandor Subsea</p>	 <p>Far Saga</p>
 <p>Normand Oceanic</p>	 <p>Seven Inagha</p>	 <p>Chloe Candies</p>	 <p>Acergy Hawk</p>	
 <p>Skandi Skansen</p>	<p>Renewables</p>	 <p>Grant Candies</p>	 <p>Acergy Orion</p>	
 <p>Seven Falcon</p>	 <p>Oleg Strashnov*</p>		 <p>Acergy Legend</p>	

* Owned by SHL JV

Summary

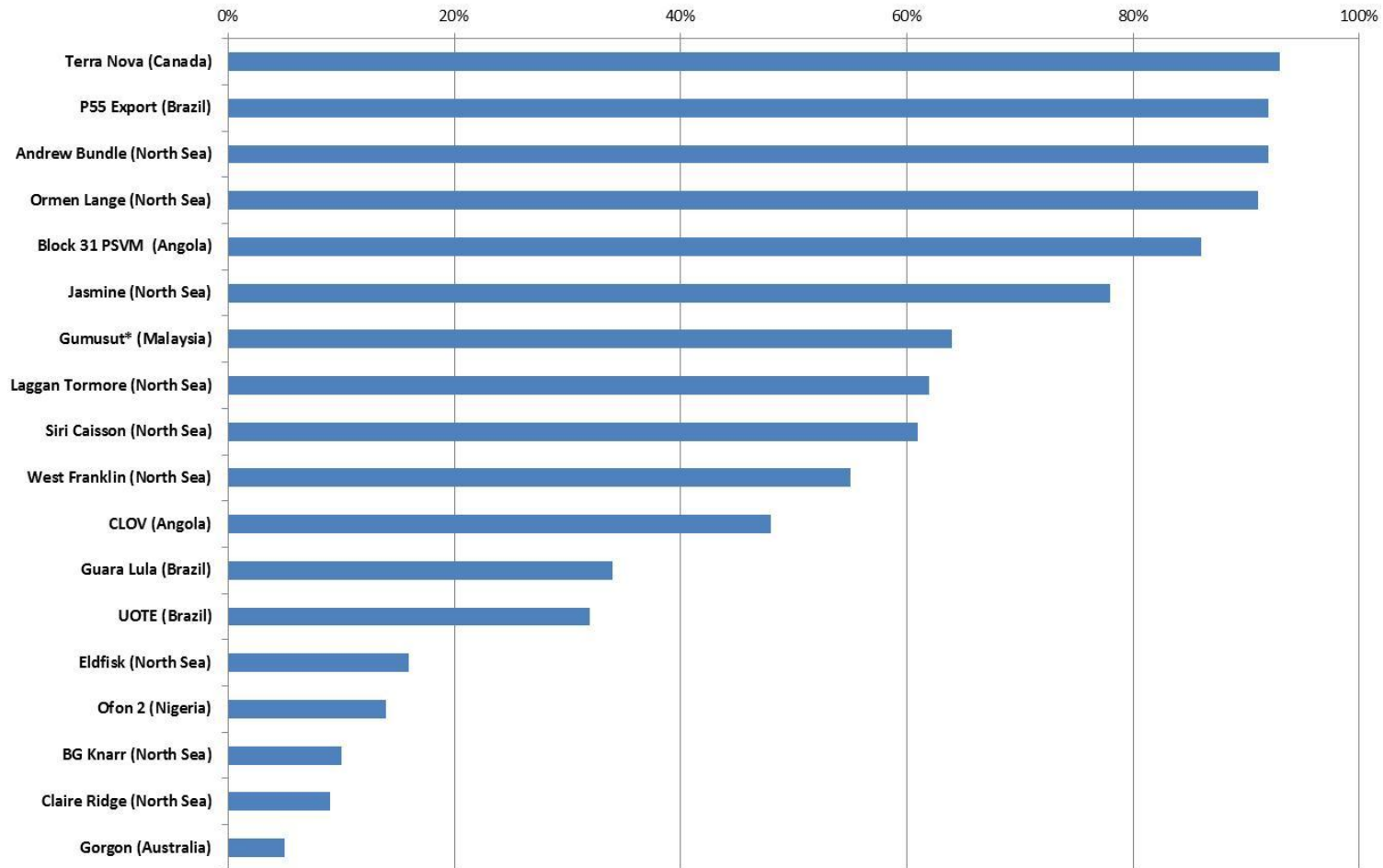
- 2012 was a year of significant achievement for Subsea 7
- We remain positive about medium-term and long-term market prospects
- We expect to deliver progress in Revenue and Adjusted EBITDA in 2013 but, as previously highlighted, this rate of progress will be tempered by various factors
- Momentum in orders has continued into Q1
- Growth opportunities visible in all markets, albeit at differing paces
- We believe we are well positioned for the future with:
 - our engineering and project management skills
 - our large fleet of high specification vessels
 - our deployment of applied technology
 - our operational track record

Appendix

- Major project progression
- Segmental analysis
- Reconciliations
- Global footprint
- Operational facilities
- Fleet overview

Major project progression

Continuing projects >\$100m between 5% and 95% complete as at 31 Dec 2012
excl. long-term ship charters and Life-of-Field day-rate contracts.



* joint venture activity

Segmental analysis

For the three months ended 31 December 2012

(in \$ millions)	AFGoM	APME	BRAZIL	NSC	CORP	Total
Revenue	610.7	54.8	240.8	699.1	5.3	1,610.7
Net operating income/(loss) from operations	96.5	17.6	(29.4)	88.1	7.6	180.4
Investment income from bank deposits						6.1
Other gains and losses						2.7
Finance costs						(18.6)
Income before taxes						170.6

For the twelve months ended 31 December 2012

(in \$ millions)	AFGoM	APME	BRAZIL	NSC	CORP	Total
Revenue	2,182.4	277.5	986.5	2,837.8	12.4	6,296.6
Net operating income/(loss) from operations	428.0	46.0	(25.4)	363.8	(4.2)	808.2
Investment income from bank deposits						15.8
Other gains and losses						289.6
Finance costs						(44.8)
Income before taxes						1,068.8

Adjusted EBITDA

- The Group calculates adjusted earnings before interest, taxation, depreciation and amortisation ('Adjusted EBITDA') as net income plus finance costs, other gains and losses, taxation, depreciation and amortisation and adjusted to exclude investment income and impairment charges. Adjusted EBITDA margin is defined as Adjusted EBITDA divided by revenue.
- Adjusted EBITDA is a non-IFRS measure that represents net income before additional specific items that are considered to impact the comparison of the Group's performance either year-on-year or with other businesses. The Group calculates adjusted earnings before interest, taxation, depreciation and amortisation ('Adjusted EBITDA') as net income plus finance costs, other gains and losses, taxation, depreciation, amortisation and mobilisation and adjusted to exclude finance income and impairment charges or reversals. Adjusted EBITDA margin is defined as Adjusted EBITDA divided by revenue. The items excluded from Adjusted EBITDA represent items which are individually or collectively material but which are not considered representative of the performance of the business during the periods presented. Other gains and losses principally relate to disposals of investments, property, plant and equipment and net foreign exchange gains or losses. Impairments of assets represent the excess of the assets' carrying amount over the amount that is expected to be recovered from their use in the future or their sale.
- Adjusted EBITDA and Adjusted EBITDA margin have not been prepared in accordance with IFRS as issued by the IASB as adopted for use in the EU. These measures exclude items that can have a significant effect on the Group's income or loss and therefore should not be considered as an alternative to, or more meaningful than, net income (as determined in accordance with IFRS) as a measure of the Group's operating results or cash flows from operations (as determined in accordance with IFRS) as a measure of the Group's liquidity.
- Management believes that Adjusted EBITDA and Adjusted EBITDA margin are important indicators of the operational strength and the performance of the business. These non-IFRS measures provide management with a meaningful comparison amongst its various Territories, as they eliminate the effects of financing, depreciation and taxation. Management believes that the presentation of Adjusted EBITDA is also useful as it is similar to measures used by companies within Subsea 7's peer group and therefore believes it to be a helpful calculation for those evaluating companies within Subsea 7's industry. Adjusted EBITDA margin may also be a useful ratio to compare performance to its competitors and is widely used by shareholders and analysts following the Group's performance. Notwithstanding the foregoing, Adjusted EBITDA and Adjusted EBITDA margin as presented by the Group may not be comparable to similarly titled measures reported by other companies.

Reconciliation of net operating income to Adjusted EBITDA

	Three Months Ended 2012 31 Dec Unaudited	Three Months Ended 2011 31 Dec Unaudited	Twelve Months Ended 2012 31 Dec Audited	Thirteen Months Ended 2011 31 Dec Audited
For the period (in \$ millions)				
Net operating income	180.4	136.7	808.2	640.5
Depreciation, amortisation and mobilisation	86.7	86.3	333.4	337.4
Impairments/(reversal of impairments)	2.8	4.4	(2.7)	25.4
Adjusted EBITDA	269.9	227.4	1,138.9	1,003.3
Revenue	1,610.7	1,417.4	6,296.6	5,476.5
Adjusted EBITDA %	16.8%	16.0%	18.1%	18.3%

Reconciliation of net income to Adjusted EBITDA

	Three Months Ended 2012 31 Dec Unaudited	Three Months Ended 2011 31 Dec Unaudited	Twelve Months Ended 2012 31 Dec Audited	Thirteen Months Ended 2011 31 Dec Audited
For the period (in \$ millions)				
Net income	148.8	106.7	847.2	450.7
Depreciation, amortisation and mobilisation	86.7	86.3	333.4	337.4
Impairments/(reversal of impairments)	2.8	4.4	(2.7)	25.4
Investment income	(6.1)	(6.0)	(15.8)	(20.0)
Other gains and losses	(2.7)	8.7	(289.6)	(6.9)
Finance costs	18.6	8.4	44.8	40.4
Taxation	21.8	18.9	221.6	176.3
Adjusted EBITDA	269.9	227.4	1,138.9	1,003.3
Revenue	1,610.7	1,417.4	6,296.6	5,476.5
Adjusted EBITDA %	16.8%	16.0%	18.1%	18.3%

Where we operate



Operational facilities

Spoolbases

Luanda Spoolbase, Angola



Port Isabel Spoolbase, USA



Ubu Spoolbase, Brazil



Vigra Spoolbase, Norway



Wick Fabrication Site, UK



Fabrication Yards

Sonamet Lobito, Angola



Warri, Nigeria



NigerStar 7, Nigerdock, Nigeria



Rigid pipelay/Heavy lift assets

Seven Borealis



Seven Oceans



Seven Navica



Seven Polaris



Aceryg Antares



Stanislav Yudin*



Sapura 3000**



Oleg Strashnov*



* Operated by Seaway Heavy Lifting under JV

** Operated by SapuraAceryg under JV

Construction/Vertical flexlay assets

Seven Seas



Seven Pacific



Seven Eagle



Seven Mar



Seven Phoenix



Skandi Acergy



Skandi Neptune



Skandi Seven



Normand Oceanic



Seven Waves



Construction/Horizontal flexlay assets

Subsea Viking



Acergy Condor



Normand Seven



Kommandor 3000



Lochnagar



Light construction/Life of field assets

Seven Viking



Havila Subsea



Acergy Petrel



Acergy Viking



Seisranger



Grant Candies



Normand Subsea



Chloe Candies



Ross Candies



Simar Esperança



Note: Seven Sisters renamed Simar Esperanca

Diving assets

Seven Falcon



Seven Atlantic



Seven Pelican



Acergy Discovery



Seven Osprey



New DSV



Rockwater 1



Rockwater 2



Note: Acergy Osprey renamed Seven Osprey, Seven Havila renamed Seven Falcon

Other assets

Conventional

Seven Inagha



Trenching

Skandi Skansen



Over 150 ROVs





seabed-to-surface

www.subsea7.com